

# ROLE: TOP MANAGEMENT

## Level / Designation:

**Vice President – New Initiatives**

## Possible Remuneration: INR 15 Lakh+

(final package would also be depending on current position of the candidate)

## Vacancies: 1

### Responsibilities

- Drive revenues and growth for all programs of the company.
- Leadership role that requires the person to build execution level excellence.
- Work on success plans with all teams across India and overseas.
- Build relationships with schools and other stakeholders.
- Build capacity across schools for product understanding, orientation, organising educators meets etc.
- Develop and execute a process for successful product deployment with schools.

### Skills Desired

- Excellent communication skills.
- Strong leadership skills.
- Fluency in English and Hindi is must.

### Your Profile

- Ideally an MBA or Masters in Education from a reputed school with 12+ years of experience.
- A strategist who approaches success as a journey.
- Proven records in delivering multiple successful projects.
- Excellent team building and management experience.
- Passionate about education and organisation building.
- Problem solver, Innovator, analytical, and experimenter.
- Passionate to travel and meet customers.
- Clear on revenue and growth focus.

Your work will be with the top management of the company which includes very senior people from the education fraternity. Your vision and passion for the purpose will be a key determinant for overall success. Your role and seniority will require regular interactions with the top management, especially on areas of strategy to chart a growth path.

The position is a **FULL TIME ROLE** from an office location.

Location: BENGALURU